POST-SHOW REPORT

# 

# SHOW OUTLINE

[NAME]	The 4th Kyoto International Gift Show 2023		
[DATES & TIMES]	March 8th (Wed.) – 9th (Thu.), 2023 (March 8th: 10 a.m 6 p.m. / March 9th: 10 a.m. – 5 p.m.)		
[PLACE]	MIYAKO MESSE 3F and 1F 9-1, Okazaki Seishojicho, Sakyo-ku Kyoto-shi, Kyoto, 606-8343, Japan		
[ORGANIZER]	BUSINESS GUIDE-SHA, INC. 2-5-31-6F Kyutaro-machi, Chuo-ku, Osaka 541-0056 Japan		
[OFFICIAL SUPPORT]	Kyoto Prefecture / Kyoto City / Kyoto Chamber of Commerce and Industry / Kyoto Wisdom Industry Creation Center / Kyoto City Tourism Association / Kyoto Convention & Visitors Bureau / Kyoto Museum of Crafts and Design / Kyoto Industrial Support Organization 21 / Kyoto Municipal Institute of Industrial technology and Culture / Japan External Trade Organization (JETRO) KYOTO / ASEAN-JAPAN CENTRE / AICEP Trade & Investment Agency / German Chamber of Commerce and Industry in Japan / Hong Kong Trade Development Council, Osaka / KOTRA OSAKA / Taiwan Trade Center, Osaka / Thai Trade Center, Osaka / Japan Chain Stores Association / Japan Department Stores Association / Japan Manufactured Imports Promotion Organization (MIPRO) / Japan Shopping Tourism Association / Japan Jewelry Designers Association / Japan Interior Industry Association / Japan Jewelry Designers Association / "Gift Premium" monthly trade magazine		
[DIVISIONS]	衣 / FASHION Fashion and beauty-related items such as fashion accessories, bags, shoes, stoles, clothes, and accessories.		
	食 / FOOD Food and kitchenware including grocery, beverages, confectionery, local specialties, vegetables, healthy food, supplements, and cooking equipment.		
	住 / LIVING Home décor, furniture, arts, potteries, garden décor, camping gear, flower & green, stationery, educational toys, pet supplies etc.		
	法 / CORPORATE GIFTS Store fixtures and services for corporate, including OEM & ODM products, personalized gifts, SP & novelty goods, shop decoration items, printing services, and CRM system		
[NUMBER OF EXHIBITORS]	294 companies, 291 booths [Overseas: 3 companies, 3 booths]		
[TOTAL NUMBER OF VISITORS]	16,455 (61 buyers from overseas) (Counted number at main entrance)		

### Gift Show was held in Kyoto for the 4th time! Establish a platform leading to next business

Organized by Business Guide-Sha, Inc., Kyoto International Gift Show took place for the first time in 2019 at Miyako Messe in Kyoto. We are glad to announce that we had the 4th Gift Show in Kyoto on March 8-9<sup>th</sup>, 2023.

The 2-day show exhibited traditional yet modern gifts including fashion, interiors, design products, sales promotion tools, etc. In addition, we had the Open Factory Day on March 10<sup>th</sup> which participated exhibitors opened their factories to the public.

Kyoto was the former imperial capital of Japan over a thousand years and is renowned for their monozukuri, which literally means "making things," developed through the long history.



# VISITOR

A large number of visitors such as retail shops, wholesalers, trading companies, SP agents, manufacturers, hotels, restaurants, etc. and those who are specialized in gift items came to find something new.

Total number of visitors: 16,455 (Counted number at Gift Show main entrance)

March 8 (Wed.), 2023	9,054
March 9 (Thu.), 2023	7,401

#### VISITOR BY SECTOR

Wholesale	23.00%	3,785	Printing Industry	1.97%	324
Retail	22.33%	3,674	Government/Public organization	2.89%	475
Specialty shop	2.78%	458	Hotel/Wedding	0.83%	137
Department store	2.17%	357	Food Retail	1.17%	193
Volume sales store	0.27%	44	Food Wholesale	0.47%	77
Leisure/Amusement	0.57%	94	Food Manufacture	0.24%	39
Museum/Zoo/Botanical garden	0.24%	39	Food Trader	0.10%	17
SP/AD agent	2.36%	388	Food Service Industry	0.41%	67
Manufacture	14.19%	2,336	Restaurant	0.30%	50
Trade	2.98%	490	Press/Publisher	0.27%	44
Housing, Building	2.22%	366	Design/Planning	3.28%	540
Mail order	2.21%	363	Others	12.75%	2,098

VISITOR BY	REGIO	N
Hokkaido/Tohoku	0.35%	57
Kanto	3.99%	657
Hokuriku/Shinetsu	1.90%	313
Tokai	5.78%	951
Kinki	84.57%	13,916
Chugoku/Shikoku	2.26%	371
Kyushu/Okinawa	0.78%	129
Overseas	0.37%	61

REGION Ranking	1.	Kyoto	41.7%	6,860
	2.	Osaka	31.4%	5,168
	3.	Hyogo	6.2%	1,024
	4.	Aichi	2.9%	478
	5.	Tokyo	2.9%	473
	6.	Shiga	2.5%	407
	7.	Nara	1.9%	319
Ц Ц Ц	8.	Gifu	1.2%	204
	9.	Mie	1.1%	181
	10.	Ishikawa	0.9%	142

## SPECIAL EVENT

#### Kyoto Limited Edition Special Project "Wazahaku"

Featuring "Material & Technique" and "Craftsman & Creator": essentials you can't miss in Kyoto. This project aims to be a platform to develop new business rather than just exhibiting materials and craftsmanship at a booth.

#### **OPEN FACTORY DAY**

Great experience to learn how products are made and interact with craftsman! 17 exhibitors among Kyoto International Gift Show opened their factory, studio, showroom, etc. to the visitors on March 10th, the day after Kyoto International Gift Show.

## NEXT SHOW DATE

#### <u>OSAKA</u>

The 65<sup>th</sup> OSAKA INTERNATIONAL GIFT SHOW

- ■Date September 14-15, 2023 (2 days)
- Venue OMM 2F exhibition halls



## <u>KYOTO</u>

The 5th KYOTO INTERNATIONAL GIFT SHOW

- Date March 6-7, 2024 (2 days)
- Venue Miyako Messe



\* \* \* \* \* \* \* \* \* \* \* For further information, contact \* \* \* \* \* \* \* \* \* \* \* BUSINESS GUIDE-SHA, INC.

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